

EXPORT-IMPORT BANK OF THE UNITED STATES
APPLICATION FOR SPECIAL BUYER CREDIT LIMIT (SBCL)
UNDER UMBRELLA, SMALL BUSINESS AND SMALL BUSINESS ENVIRONMENTAL INSURANCE POLICIES

(Please Print or Type)

BCS No. _____

(Ex-Im Bank Use Only)

Brokerage:

Broker Number:

Contact:

Tel:

Fax:

E-Mail:

1. Insured Name and Number

2. Administrator Name and Policy Number

Attn: _____	Attn: _____
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3. Buyer Name and Address:

File No. _____

(Ex-Im Bank Use Only)

4. Guarantor Name and Address (if any):

File No. _____

(Ex-Im Bank Use Only)

5. [a] Products (concise description) ☐ New ☐ Used (if used, attach Used Equipment Questionnaire): _____.
- [b] Is each product produced or manufactured in the United States to the extent that at least one-half of the value, exclusive of price mark-up, has been added by labor or material exclusively of United States origin? ☐ Yes ☐ No
- [c] Are products listed on the United States Munitions List (part 121 of Title 22 of the Code of Federal Regulations)? ☐ Yes ☐ No

6. Manufacturer of products if other than insured: _____.

7. [a] Credit Line requested \$ _____ Please refer to the **Minimum Information** that must be submitted.

[b] Renewal/Increase/Amendment of Existing Special Buyer Credit Limit \$ _____

Policy Endorsement No. _____ Existing final shipment date _____

[c] Payment terms requested: _____

8. [a] Summary of credit experience with buyer during the current & last two years including uninsured experience _____

Total Sales each year: \$ _____ \$ _____ \$ _____

Highest amount outstanding for the period: \$ _____ \$ _____ \$ _____

Payment terms: _____

[b] Describe buyer's payment history check one)

☐ No prior experience ☐ Prompt/Discount ☐ 0-30 days slow ☐ 31-60 days slow ☐ more than 60 days slow

[c] Amount owing \$ _____ as of _____ (Date)

Amount now past due (indicate dates due and explanation) \$ _____

If past dues are the result of foreign exchange problems, do you have advise of local currency deposits on all payments due?

☐ yes ☐ no ☐ not applicable

[d] If buyer is new account, indicate whether negotiating sales ☐ or \$ value of orders already received \$ _____

9. Describe any direct or indirect ownership interest or family relationship which exists between the insured and the buyer (or guarantor) or between the supplier and the buyer (or guarantor). If none, state "None". _____

10. U.S. trade references on buyer (Names and Addresses). Submit copies of current trade reports on buyer, if available.

11. Buyer's principal commercial banks (Names and Addresses)

12. **For applications submitted prior to January 1, 2000 attach an Ex-Im Bank Y2K survey on the buyer and guarantor.**

13. CERTIFICATION OF PRODUCT USE

The applicant certifies that, to the best of its knowledge and belief, the products and services to be exported in the transaction described in this application

are principally **for use as indicated below**. When a sale is made to entities such as distributors primarily for resale, the principal user is considered to be the original purchaser (the distributor), and item (1) should be checked. If, however, the applicant has knowledge or reason to believe that the products will be re-exported from the original buyer's country, please complete item (2):

- (1) ☐ By the buyer in the country specified above.
 (2) ☐ If not, name the country (ies) **where** products will be principally used: _____ and
 by whom: _____.

 Print Name and Title for Administrator (if applicable)

 Print Name and Title for Insured

By _____
 Signature

By _____
 Signature

Note: Please answer all questions, submit all required financial and credit information, and sign application. Incomplete applications may be withdrawn.

**MINIMUM INFORMATION REQUIREMENTS NECESSARY
 TO PROCESS SPECIAL BUYER CREDIT LIMIT (SBCL) APPLICATIONS**

Forms Of Credit Information	Up to \$10,000: any one of (1) through (5)	\$10,001 to \$50,000: minimum item (1)	\$50,001 to \$100,000: items (1), plus any one of (2) through (5)	\$100,001 to \$200,000: items (1) and (5), plus any one of (2) through (4)	greater than \$200,000: items (1) and (5), plus any one of (2) through (4)
(1) Credit Agency report (e.g. D&B, Graydon) dated not more than 12 months prior to date of application		*	*	*	*
(2) Bank report dated not more than 12 months prior to date of applications					
(3) Favorable trade reference (i.e., supplier's credit experience) dated not more than 12 months prior to date of application					
(4) Applicant's favorable ledger experience for comparable amount and terms within prior 12 months from date of application					
(5) Buyer's financial statements dated not more than 18 months prior to date of application				*	**

* must be provided

** 3 years financial statements

NOTE A: Ex-Im Bank's willingness to insure part of the risk is not a substitute for the exporter's own independent credit risk decisions on each transaction. Notwithstanding information available through Ex-Im Bank, exporters should satisfy themselves with the creditworthiness of their buyer.

NOTE B: Notwithstanding an insured's submission of favorable credit information. Ex-Im Bank reserves the right to decline individual SBCL requests.